



*Quality Learning and Superior Performance for All*

# PURCHASING DEPARTMENT

441 Canton Hwy.  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

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May 17, 2023

Busker Communications, Inc  
2567 Athens Hwy  
Gainesville, GA 30507  
Attn: Craig Streeter

Dear Mr. Streeter:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2023 and terminates on May 21, 2024. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

This award is in accordance with the original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603

**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$525.00
Cost for two drops to one location not to exceed 328 ft.	\$800.00
Cost for three drops to one location not to exceed 328 ft.	\$1,075.00
Cost for four drops to one location not to exceed 328 ft.	\$1,350.00
Cost for five drops to one location not to exceed 328 ft.	\$1,625.00
Cost for six drops to one location not to exceed 328 ft.	\$1,900.00
Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft)	\$150.00 Each

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

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Cost for one drop to one location not to exceed 328 ft.	\$350.00
Cost for two drops to one location not to exceed 328 ft.	\$505.00
Cost for three drops to one location not to exceed 328 ft.	\$660.00
Cost for four drops to one location not to exceed 328 ft.	\$815.00
Cost for five drops to one location not to exceed 328 ft.	\$970.00
Cost for six drops to one location not to exceed 328 ft.	\$1,125.00
Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft)	\$150.00 Each

**Forsyth County Schools Purchasing Department**  
**441 Canton Hwy Cumming, GA 30040**  
**770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$50.00	\$70.00
Helper	\$40.00	\$55.00
Other: <u>N/A</u>	\$	\$

**Parts and Rental Equipment**

**Parts- % Mark-up for Parts**

15 % (One blended rate, no tiers)

**Rental Equipment- % Mark-up for Rental Equipment**

15 %

**Other (List Below if other costs exists)**

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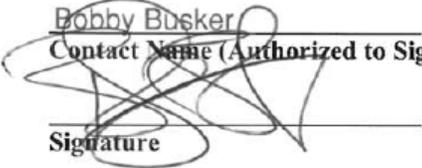
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Busker Communications, Inc

**Vendor Name**

Bobby Busker  
**Contact Name (Authorized to Sign)**

  
**Signature**

4/23/2019

**Date**



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441 Canton Hwy.  
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Cumming, GA 30040  
Fax: 770-888-0222

May 17, 2023

Customer 1<sup>st</sup> Communications LLC.  
5555 Oakbrook Pkwy.  
Building 100, Suite 175  
Norcross, GA 30093  
Attn: Glenn Rudh

Dear Mr. Rudh:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2023 and terminates on May 21, 2024. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

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Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603

**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>361.15</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>667.30</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>973.46</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>1,279.61</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>1,585.76</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>1,891.91</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 1,247.40 Each

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>229.82</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>404.64</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>579.47</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>754.29</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>929.11</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>1,103.93</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 1,247.40 Each

**Forsyth County Schools Purchasing Department**  
**441 Canton Hwy Cumming, GA 30040**  
**770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$ <u>85.00</u>	\$ <u>127.50</u>
Helper	\$ <u>65.00</u>	\$ <u>97.50</u>
Other: _____	\$ _____	\$ _____

**Parts and Rental Equipment**

Parts- % Mark-up for Parts

10 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment

5 %

Other (List Below if other costs exists)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Customer 1st Communications, LLC

**Vendor Name**

Glenn Rudh

**Contact Name (Authorized to Sign)**



**Signature**

4/23/2019

**Date**



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Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

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May 17, 2023

Tech Optics Inc.  
463 Bankhead Hwy  
Winder, GA 30680  
Attn: Terry Maynard

Dear Mr. Maynard:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2023 and terminates on May 21, 2024. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

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**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>\$275.52</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>\$496.04</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>\$726.56</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>\$952.08</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>\$1202.60</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>\$1403.12</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft)      \$ \$58.14 Each

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>\$152.10</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>\$249.20</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>\$326.30</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>\$413.40</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>\$573.00</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>\$662.60</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft)      \$ \$58.14 Each

**Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**  
(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$ <u>52.00</u>	\$ <u>52.00</u>
Helper	\$ <u>38.00</u>	\$ <u>38.00</u>
Other: <u>N/A</u>	\$ <u>N/A</u>	\$ <u>N/A</u>

**Parts and Rental Equipment**

**Parts- % Mark-up for Parts**  
10% \_\_\_\_\_ % (One blended rate, no tiers)

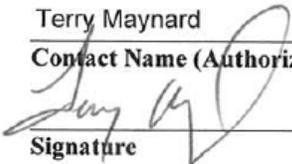
**Rental Equipment- % Mark-up for Rental Equipment**  
10% \_\_\_\_\_ %

**Other (List Below if other costs exists)**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

TechOptics, Inc.  
\_\_\_\_\_  
**Vendor Name**

Terry Maynard  
\_\_\_\_\_  
**Contact Name (Authorized to Sign)**

  
\_\_\_\_\_  
**Signature**

April 11, 2019  
\_\_\_\_\_  
**Date**